

# Xecs Matchmaking Event

# Spinverse

Professional support for proposal building and project management

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# Company at a glance

## Xecs Matchmaking Event

- Locations: Helsinki Region, Finland & Gothenburg, Sweden
- Established 2004, privately owned, 110+ employees
- Competences and products:
  - Proposals for EU funding, full service from idea to submission
    - We can help you to improve your odds to win
    - We manage non-value adding organising, you focus in R&D planning
  - Daily admin support for the Coordination, as outsourced
    - We manage non-value adding admin, you focus in leadership
- Contact details: [eeva.viinikka@spinverse.com](mailto:eeva.viinikka@spinverse.com), +358 400 244 099

# Company's Activities

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- Is there any previous experience with collaborative projects? Yes!
  - **Successful proposals bringing >1,1B€ of R&D&I grants to our Clients.**
    - Open references on won projects in ECSEL/KDT, H2020/HEU, BBI, ED-IDP, EDF, FET Open, FTI, SME2, EIC, etc.
    - Won ECSEL/KDT projects: EuroPAT-MASIP (IA 2016), APPLAUSE (IA 2018), Charm (IA 2019), Energy ECS (IA 2020), Agrarsense (IA 2021), NewLife (IA 2021)
  - **Admin & coordination for projects & programs of 4,2B€ total volume**
- What sort of interaction exists with one of the 3IAs or other ETPs?
  - Spinverse is AENEAS and EPoSS member
  - Spinverse's tech focus: microelectronics & ICT, med tech, smart city, defence (but also energy, robotics, biotech & agriculture, investment funds).

# Collaboration Expectations

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Collaborative project of interest	<i>Xecs and other Eureka, CHIPS JU, HEU Clusters 1,3,4,5,6,, EDF, selected national</i>
Scope of interest	<i>Projects that focus on electronics components and systems widely, in any application area</i>
Project idea Project consortium Project impact	<i>If Spinverse is involved in the project, we can help you to</i> <ul style="list-style-type: none"><li><i>• Elaborate the idea, visualise it and create a 1-pager</i></li><li><i>• Build the consortium</i></li><li><i>• Plan and realise convincing impacts</i></li><li><i>• Facilitate the whole process from idea to submission</i></li></ul>
<i>Other information</i>	<i>Costs can be shared by the consortium members Spinverse does not join the consortium</i>