Eureka Xecs Call 2022

INTERNATIONAL COLLABORATION PROJECTS FOR SMART ELECTRONIC COMPONENTS AND SYSTEMS

WEBINAR, 2022-01-14



Agenda

Welcome and introduction + Check-in

Eureka Xecs Call 2022

National funding opportunities in Sweden

Vinnova

Smartare Elektroniksystem
Participating in a cluster project: SME experience

O&A

Break

Project zone submission tool Brokerage tool and events Q&A

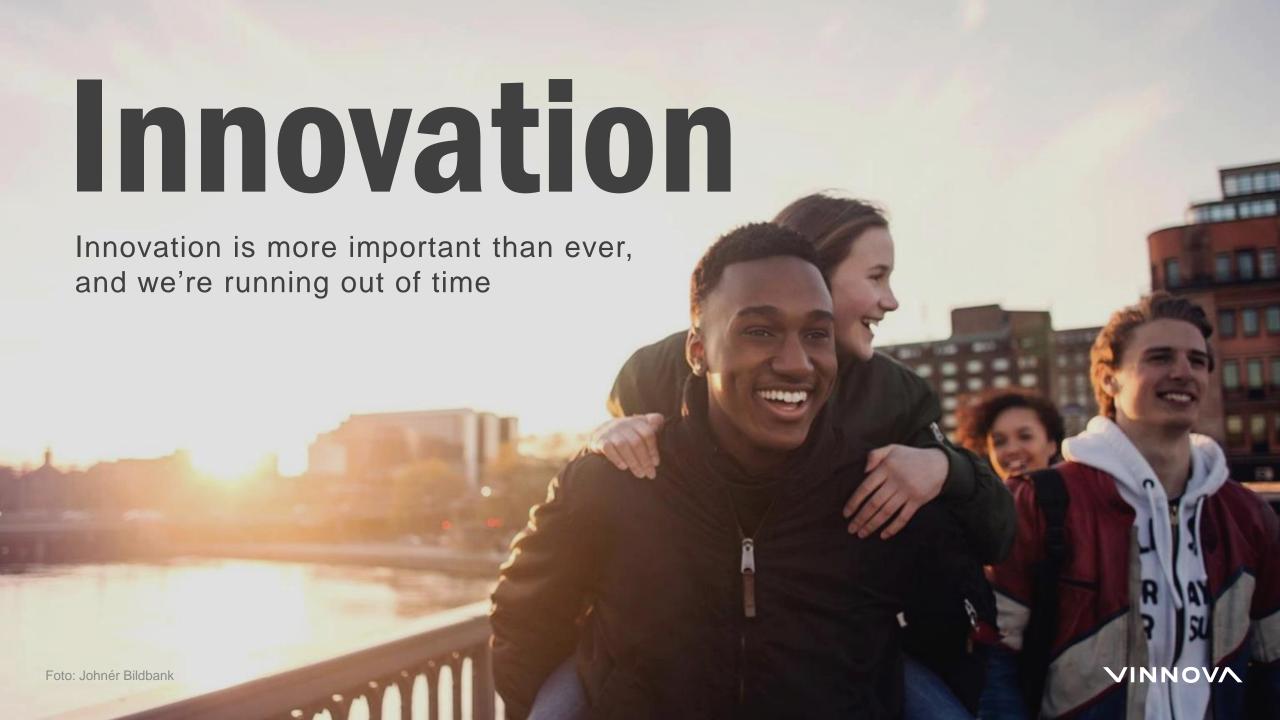
Check-out

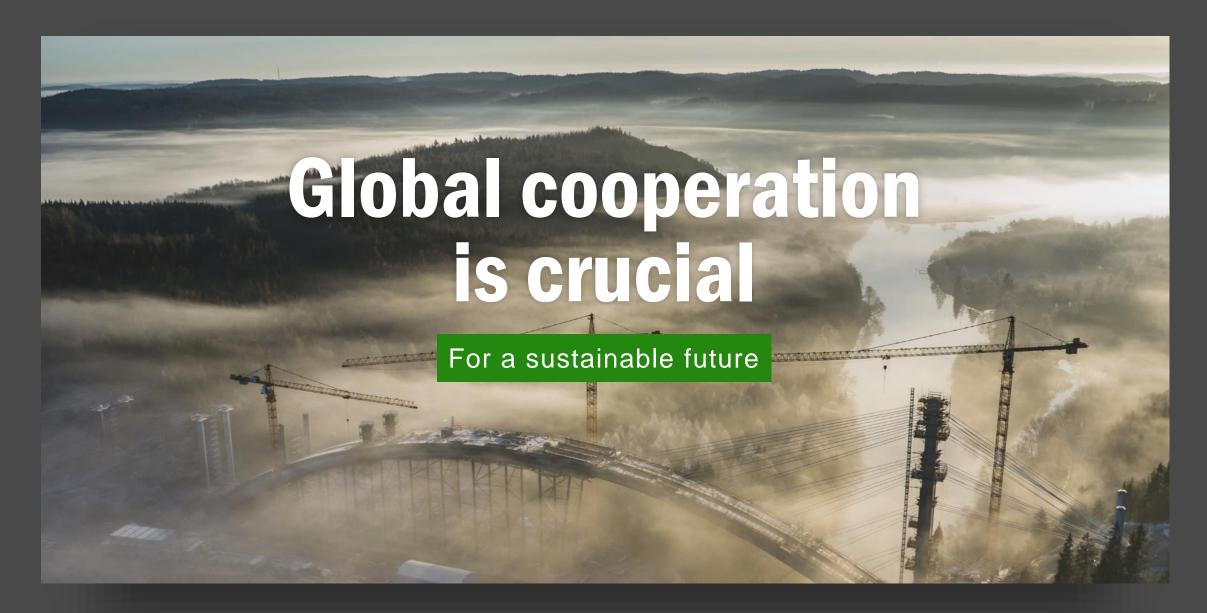


Tips for a better webinar experience

- During the presentations
 - Turn your microphone and video off if you do not present anything
 - Use the chat function to address questions
- During the Q&A
 - Use the chat function to address a question.
 - The question will be repeated by the moderator and a response will be provided by one of the presenters.
- Important functions
 - Mute/Unmute
 - Video
 - Chat
 - Rename







Identify Mobilise Fund



Check-in

Do you know about EUREKA and XECS?

Do you know about swedish funding opportunities?

Go to www.Menti.Com and use the code 1247 6481



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For more information:

www.eureka-xecs.com

Follow us in









Public authorities

Private

- Large enterprises,
- SMEs,
- Universities,
- RTOs



A Eureka Cluster supporting:

RD&I in the field of Electronic Components & Systems

Xecs is managed and operated by the AENEAS Industry Association, benefiting from:

- Complementary activities within the ECSEL/KDT Joint Undertaking
- X Direct experience from Catrene, Euripides², Penta Clusters

Supported also by EPoSS and Inside Industry Associations





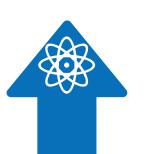
what is **\Solution** eureka?

The world's biggest public network for international cooperation in RD&I, present in over 45 countries.

Mainly European, but also including

Canada, Israel, Singapore, South Africa and South Korea

Intergovernmental organisation for market-driven industrial RD&I aiming to boost the productivity & competitiveness of European industries





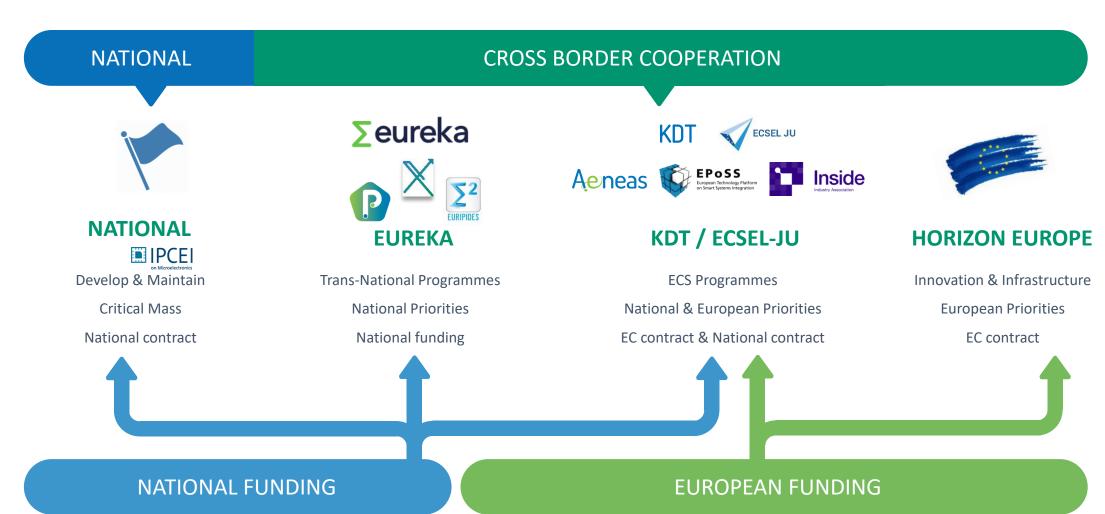
A transnational network facilitating the coordination of national priorities on innovation and providing access to national funding





Funding instrument landscape

Positioning Xecs in the European Funding Landscape

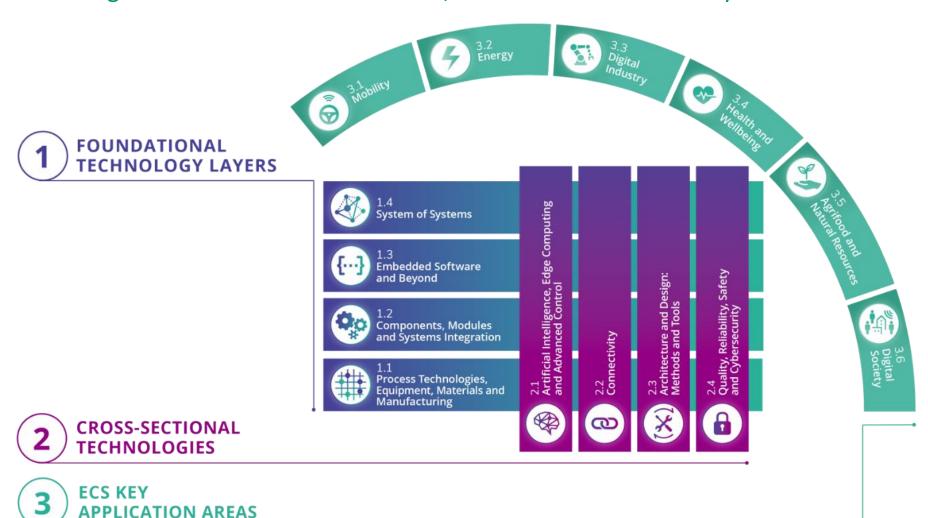








Strategic directions from the AENEAS, EPoSS and Inside Industry Associations











Why Xecs?

Xecs, a programme for the Electronic Components and Systems (ECS) community, helps you to:

- X Create collaborative innovation
- X Be part of an ecosystem
- X Build a RD&I consortium
- X Manage your collaborative project
- X Access to national RD&I Funding
- X Generate high economic impact





Why participate? 1/2





To take advantage of trans-national RD&I cooperation and related national funding in a broad range of countries



To benefit from multiple and diversified partnership opportunities from the ECS community, from the research to the end applications and create impactful collaborative ecosystems



To increase international visibility



To stimulate disruptive ideas



Why participate? 2/2





To lead, or be part of industry-led projects, open to Large Enterprises, SMEs, Research and Technology Organisations and Universities



To access expertise and get professional guidance coaching and mentoring from industrial experts and the Xecs team



To boost competitiveness and accelerate growth



To shorten time-to-market









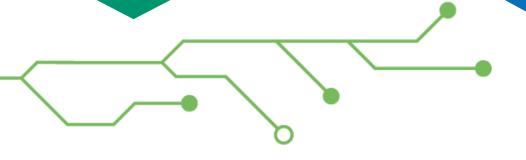
- X Idea Generation
- X Brokerage
- X Consortium Building
- X Project Outline submission



- X Two step review process
- X Full Project Proposal submission
- X Labelling & Funding decisions

χ_{ecs}^{Σ}

- X Change Request Process
- X Project Start
- X Project Monitoring
- X Final Review
- Long-term impact analysis





Networking

Idea Generation-Consortium Development-Project Preparation



https://ecscollaborationtool.eu/



XECS Brokerage 2022

X18th/19th January 2022 online event









Posters

Pitches

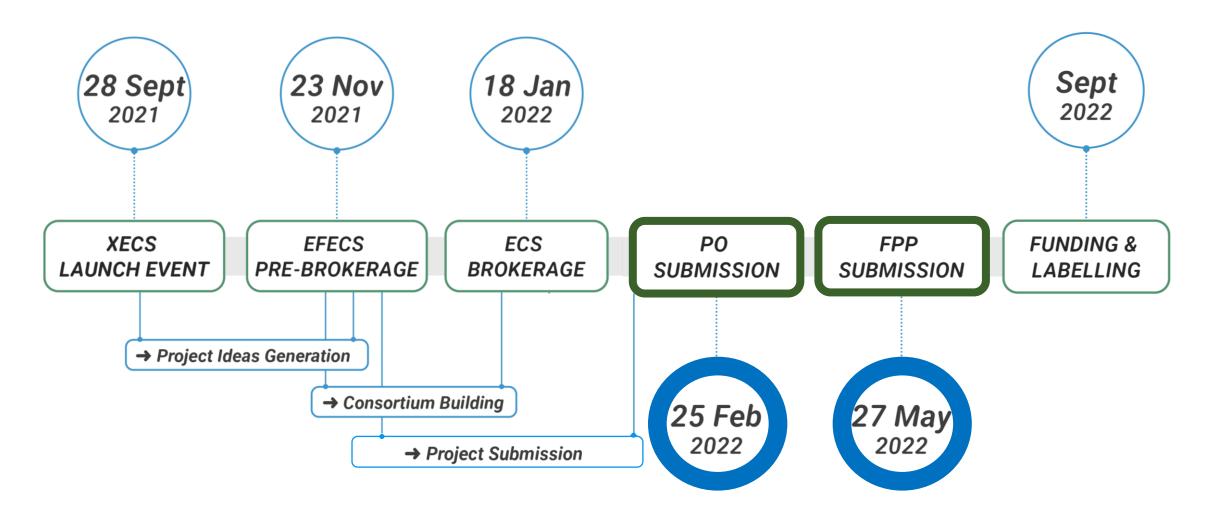
Briefing

Funding





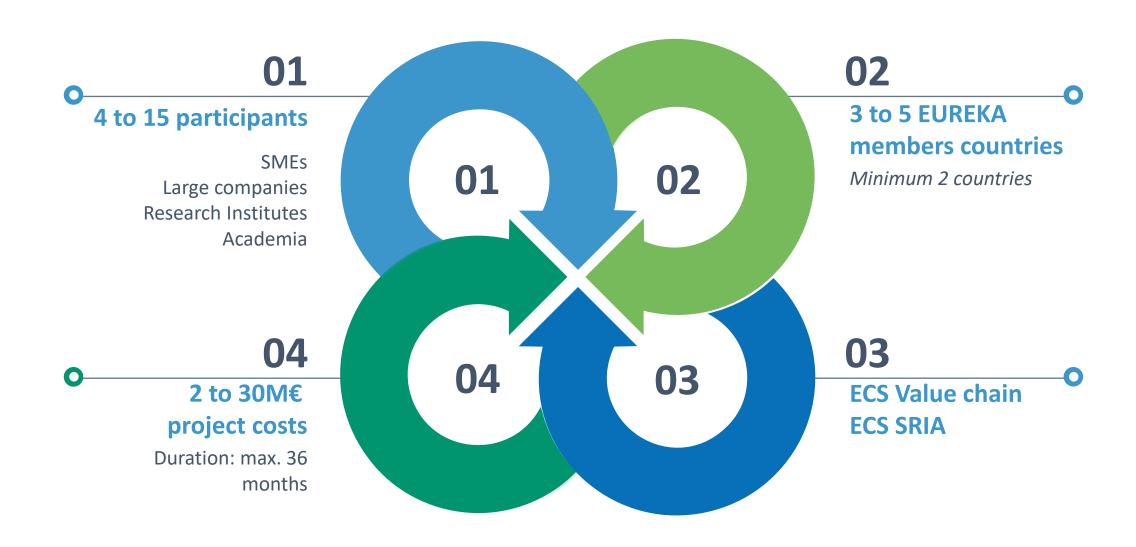


















19 countries active in Xecs project submissions

Canada

Ireland



Malta



Belgium













Poland







AR2SP4SPI project



Events participations

EFECS booth

Automated Responses to Sensed Pentane for Smarter Polyurethane Industry















GaNext project



Next Generation GaN Power Module Project



Supported by:

- AENEAS and its experts
- Public Authorities experts









Funded by:









Project led by:

a spinout startup of Cambridge University





13 European companies & organisations

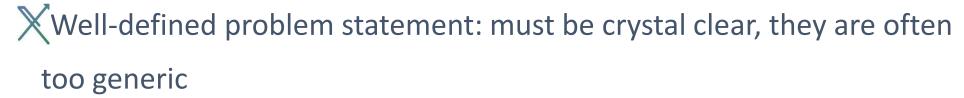
The Penta project creates a tremendous opportunity for CGD to engage with leading-edge companies in the area of power electronics.

Dr Giorgia LongobardiCGD's founder and CEO



Submitting a successful application







Extending/defining the state of the art: how is your solution different from existing ones, show the uniqueness of your innovation



X Value chain ecosystem: explain clearly how the partners complement each other along the ECS value chain



Commercial & other Impact: how and who will commercialise the solution(s), create new opportunities



Submitting a successful application



 \times Meet national criteria: each national consortia must contact its national funding body



X Country Impact: demonstrate the economic impact and other benefits for each country involved



X Green Issues: Sustainability is important for all of us and should be demonstrated



 \nearrow Ambition: Your proposal should be unique & ambitious but realistic although with risk













On twitter and Linkedin

@xecs_eureka

Follow us on Twitter Xecs





Thank you









More on: <u>eureka-xecs.com</u>

Xecs Contact: xecs@aeneas-office.org

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Funding outlook & national priorities in Sweden

WHAT CAN YOU APPLY FOR?

- International collaboration projects with actors along the entire value chain for innovative electronic systems
- Sensors, power electronics, electronics platforms, systems integration, embedded systems and product integration in electronics
- Solutions that can drive sustainable digital transformation and strengthen competitiveness in the areas covered by Eureka Xecs





Funding outlook & national priorities in Sweden

WHAT DO WE ASSESS?

- The Swedish consortium shall be industrydriven with a good balance between large companies, SMEs and academia / research institutes
- The effort from the participating companies must be at least 60 percent of the Swedish consortium's total work effort. At least one Swedish SME must participate in the project
- Swedish SMEs must have at least 1.0 million SEK in net sales according to the latest annual report and a number of employees that corresponds to at least three full-time equivalents





Funding outlook & national priorities in Sweden

HOW LARGE ARE OUR GRANTS?

- Between 5 and 15 millions SEK per project
- Funding rates
 - SMEs: Maximum 50% of their eligible costs
 - Large Enterprises: Maximum 30% of their eligible costs
 - Universities and research institutes: Up to 100% of their eligible costs
- The maximum funding from Vinnova is 50% of total budget of the eligible costs for all the participating Swedish organisations.

Call and application process

Xecs Call 2022 - Samverkansprojekt inom elektroniska system | Vinnova

- Opened for application: 2021-09-28
- Last application date: 2022-02-25



Contact details and website

Frédéric Pillot

PROGRAMME MANAGER, INDUSTRIAL TECHNOLOGIES

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+46 8 473 32 01



Adela Saavedra Granholm

PROGRAMME MANAGER, INDUSTRIAL TECHNOLOGIES

adela.saavedragranholm@vinnova.se

+46 8 473 31 50



Website for more information: https://www.vinnova.se/m/eureka/kluster/



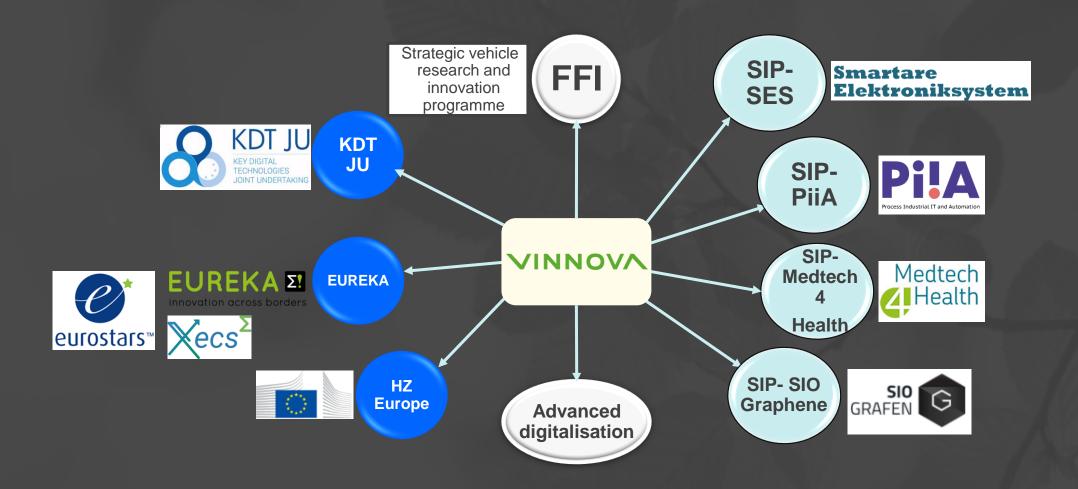
Horizon Europe partnership programme-Key Digital Technologies Joint Undertaking – KDT JU

- Horizon Europe institutionalised partnership programme (2021-2027)
- Tripartite joint undertaking: European Commission, participating states and industry associations AENEAS, EPoSS and Inside.
- Program launch: 30 November 2021
- ECSEL JU becomes KDT JU | KDT JU (europa.eu)
- Budget EU Commission: 1 800 000 000 € (1,8 billion €)
- KDT JU Calls 2021:
 - Opened for application: 16 December 2021
 - Last application date: 27 April 2022
 - KDT-JU: Europeisk samverkan inom elektroniska komponenter och system | Vinnova
 - KDT JU Calls 2021 | KDT JU (europa.eu)
- Call-2022 expected to be launched mid 2022 with a deadline after the summer break
 2022 and selected projects to be launched in 2023





National funding opportunities ECS - Electronic Components and Systems





www.smartareelektroniksystem.se

Magnus Svensson, program manager
Thorbjörn "TOBY" Ebefors, deputy program manager
Responsibility: ECS's Internationalization efforts

Activities within SES SIP to strengthen Swedish participation in Int'l (EU funded) consortium projects







MISSION

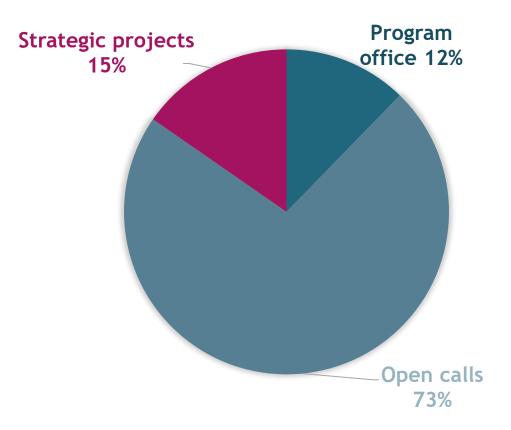
STRENGTHEN
SWEDISH ECS COMPANIES PARTICIPATION IN
INTERNATIONAL (EU FUNDED) PROJECTS

PROMOTE ECS PROJECTS TO GO INTERNATIONAL

COLLABORATION WITH OUR SISTER ORGANIZATIONS WITHIN THE ECSEL/KDT MIRROR GROUP NETWORK

Our tools

Yearly budget ~45 Mkr



- Program office
 - ~3(4) persons
 - OutReach project: Conferences, seminars, fairs
 - Reports and lobbying
 - Managing strategic projects
 - Internationalization
- Strategic projects
 - Activities of interest for many
 - E.g. Testbed for printed electronics and Smartare Elektronikhandboken
- Biannual open calls through Vinnova
 - Pre-studies (~3-4 MSEK/year)
 - Innovation projects (~35 MSEK/year)

Internationalisering: Your Choices, we guide you—the Funding instrument landscape

Positioning Smartare elektroniksystem, Xecs & KDT in the European Funding Landscape

NATIONAL

CROSS BORDER COOPERATION

Smartare Elektroniksystem

ELECTRONIC COMPONENTS & SYSTEMS



Innovation & Developmnet
Critical Mass
National contract





Trans-National
Programmes
National Priorities
National Contracts



KDT JU

ECS Programmes
National & European
Priorities
EC & National contract



Innovation & Infrastructure European Priorities EC contract



NATIONAL FUNDING

EUROPEAN FUNDING

Swedish project idea pitching at: EFECS Nov & ECS Brokerage Event jan



ECS BROKERAGE EVENT 2022

18 -19 January Hotel Le Plaza, Brussels



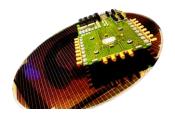






ECS Competence HUBs in Sweden with contact info

www.smartareelektroniksystem.se/en/efforts/competence/



- MicroNano Electronics, Mitt University, christer.frojdh@miun.se
 - Sub-HUB Integrated Circuits and systems, Linköpings University Atila.Alvandpour@liu.se
- Photonics, Photonic Sweden, <u>lennart@photonicsweden.org</u>



- Power Electronics, SiC Power Centre at RISE, Mietek.bakowski@ri.se
- Antennas- mm wave- and terahertz systems, Chalmers jan.grahn@chalmers.se
- Printed Electronics, Printed Electronics Arena, RISE, <u>bjorn.norberg@ri.se</u>



- Advanced electronics production, KTH, <u>johnnyob@kth.se</u>
- Reliable electronics hardware, RISE / Swerea IVF, <u>per-erik.tegehall@ri.se</u>









International ECS Network



- ECSEL Italy
- ECSEL Austria
- Photonics Finland
- Business Sweden Semiconductor by Sweden Alliance





More info and registration at:

https://marketing.business-sweden.se/acton/media/28818/semiconductors-by-sweden-alliance

Smartare Elektroniksystem

ELECTRONIC COMPONENTS & SYSTEMS

www.smartareelektroniksystem.se

Följ oss och engagera dig!

- Prenumerera på nyhetsbrev
- Följ oss på LinkedIn och YouTube

Med stöd från







Strategiska innovations-program

Participating in a cluster project: SME experience





5 minutes

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Project zone submission tool Brokerage tool and events







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Idea Generation-Consortium Development-Project Preparation



https://ecscollaborationtool.eu/



XECS Brokerage 2022 X18th/19th January 2022









Posters

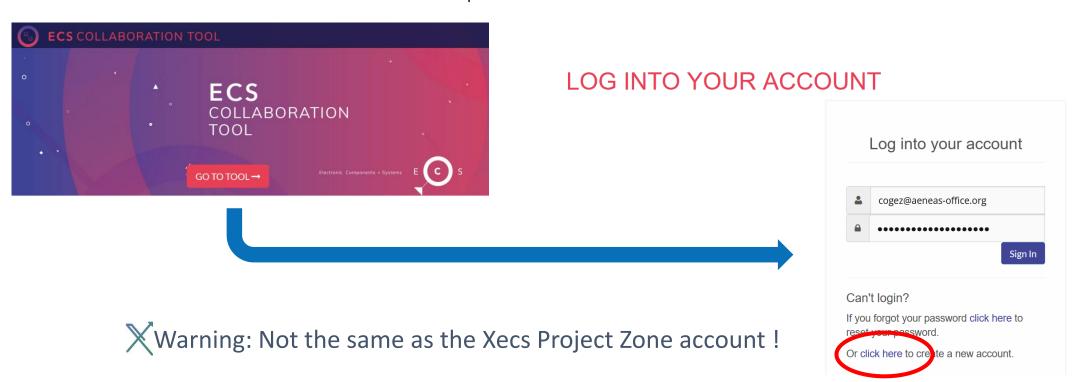
Pitches

Briefing

Funding



https://ecscollaborationtool.eu/



57



Features in the Tool





ECS COLLABORATION TOOL

PATRICK COGEZ ~

PROJECT IDEAS Y PARTNER SEARCH Y MESSAGE BOARD Y HELP Y CALENDAR Y



Create a project idea

Initiate a project idea in the ECS Collaboration Tool and invite partners, and browse other project ideas.



Look for a partner

Use the partner search on ECS Collaboration Tool to look for possible partners based on their expertise, and invite them to join your project idea.



Look for other project ideas

Browse through the ECS Collaboration Tool to find project ideas and send out an online request to join in a consortium.

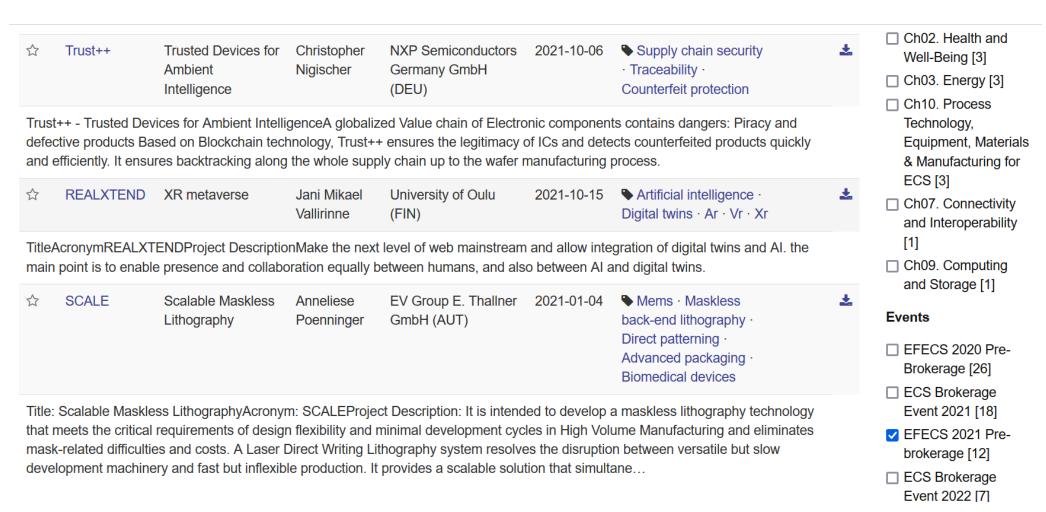


Message Board - Get noticed even more

Leave a message on the message board for possible partners or interesting project ideas.



Look for other project ideas (1/2)





Look for other project ideas (2/2)

quickly and efficiently. It ensures backtracking along the whole supply chain up to the water manufacturing process.



Key Selling Points

What is the market relevance?

- Increased trustworthiness, security and reliability of electronic devices in critical IoT infrastructures
- Relevant for public safety, national security, healthcare and automotive

What is the innovation?

- Countering malicious market behavior and counterfeiting by using a blockchain solution
- IC Supply chain protection based on a root of trust combined with a distributed IT system

What is the business impact?

- . Eliminating costs for authenticity lab testing
- · Faster and cheaper validation of products

B Save

Already Involved

Partners Involved

- NXP Semiconductors Germany GmbH
- Chainstep GmbH
- MunEDA Gmbh
- GlobalFoundries

Looking for

Partners needed

- Expertise: OEMs tier one and tier two, Semiconductor manufacturers
- · Partner type: industrial
- Countries: Europe excluding Germany

EFECS 2021 Pre-brokerage This idea will be presented as poster ▲ Download poster template This idea will be presented as presentation ▲ Download pitch template ECS Brokerage Event 2022 This idea will be presented as poster ▲ Download poster template This idea will be presented as presentation ▲ Download pitch template Supply chain security · Traceability Counterfeit protection ☑ Edit idea O: Trust++ Request to join idea

XRequest to join the idea via the tool

XEmail the idea contact person

Contact



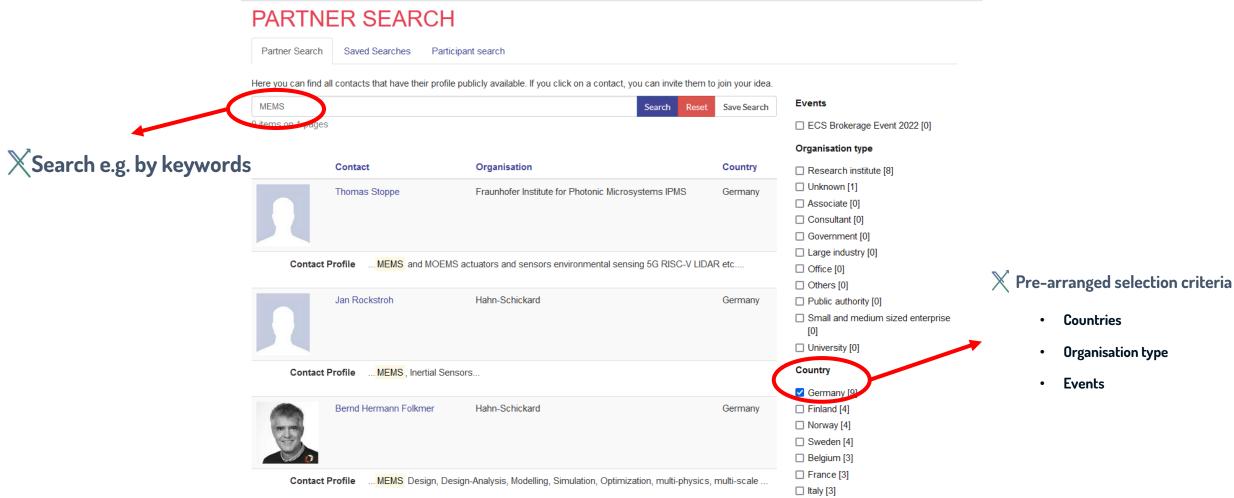
Christoph er Nigischer ☑ **%**NXP Semice ductors

Germany GmbH

Germany

Invitations





XMost important: Create your own contact profile!



MESSAGE BOARD + POST NEW MESSAGE

(B)

Looking for ideas?

Optimal management of energy systems/micro grids

I am part of a research group with expertise in advanced control techniques for energy systems/micro grids, renewable based. We have been involved in several EU projects over the years (https://ses.jrc.ec.europa.eu /i3res. https://ses.jrc.ec.europa.eu/e-

gotham, https://www.haeolus.eu/) and

we look for new opportunities in this topic. We are mostly interested in the 3.2 ENERGY-ECS Key Application Area (see the ECS-SRIA 2022 Draft), Major Challenges 2-4.

-Posted by Valerio Mariani on 25-11-2021

➡ Invite contact for idea

Microfluidic Lab-on-a-Chip and Photobiomodulation

(A)

We are a research oriented team focusing on microfluidic lab-on-a-chip design, development and manufacturing capabilities and we are also interested in photobiomodulation therapy. Open for providing service and research partnership on both expertise Best wishes

-Posted by Serhat Sevli on 21-10-2021

◆ Invite contact for idea

Looking for partners?

Looking for Industrial Partners and Research Agencies

We are looking for partners to support our activities to develop sustainable manufacturing for the mining sector. A Canadian consortium is looking t add partners that can help utilize digital technologies in the mining sector. In particular, collaborators with experience in advanced manufacturing of large components, monitoring and sensor develop. We're interested in both commercial and higher TRL solutions. -Posted for idea MARIOS on 26-10-2021

➡ Request to join idea

B

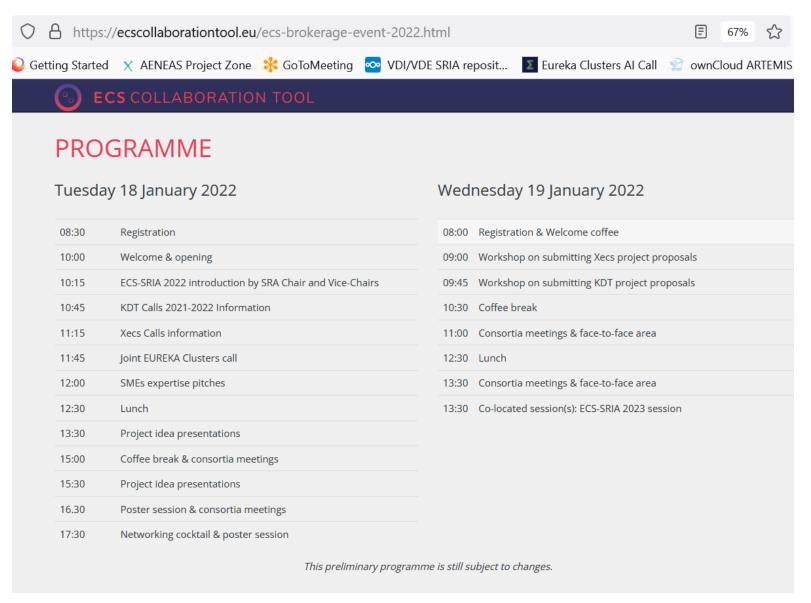
Looking for partners or consortiums

The ADGA Group is a privately held Canadian engineering company working on a handsfree, just-in-time (JIT) training and real-time medical guidance devices that leverages computer vision and augmented reality to provide operators with medical guidance at the time of need. We are looking for partners or consortiums to join that focus on health and medical wellbeing, the use of AI/ML in medical applications, and medical/anatomy related AR techniques. -Posted for idea 7: MedCoach on 30-12-2020

→ Request to join idea



ECS Brokerage Event



- **X**Registration is open
- XVirtual event
- XFree for AENEAS members!



AENEAS association

AENEAS is an Industrial Association representing its members in the Electronic Components and Systems (ECS) value chain:

- Large industries, Small and Medium Enterprises, Research institutes, academia and associated org.

AENEAS aims at:

- Fostering R&D&I
- Creating an effective funding landscape

The successful development of the Digital Economy in Europe is essential:

- To maintain a competitive position
- To support its societal goals

AENEAS initiates and supports actions that:

- Promote networking
- Encourage collaborative consortia work
- Facilitate access to funding support



Visit https://aeneas-office.org/



Benefits joining AENEAS

More than a network, a global community

neas

Shape

Together, shape the future of digital Europe and co-define RD&I strategy

Community

- Belong to the Community of Electronic Components and Systems
- Participate in EFECS yearly event
- Attend Brokerage / Consortium Building events

Network

Benefit from cross-fertilisation in a global network of experts from large companies, SMEs, universities and Research organisations

Influence

European Commission and Parliament, National and Regional Public Authorities (position papers, meetings, events, etc.)

Create

- Build new partnerships / consortia
- Participate in the co-creation of new projects
- Fund your project with various instruments (e.g. Xecs, KDT)
- Run funded projects with AENEAS support

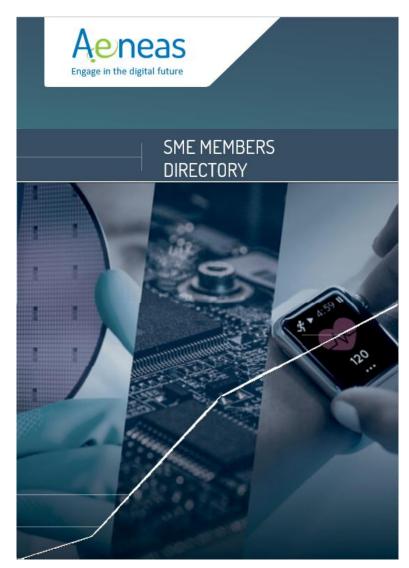
Impact

- Economic impact on your activities (accelerate your time to market)
- Solve societal and economic challenges



SME Directory

Dedicated to AENEAS SME members, free of charge







Xecs Project, AENEAS Membership and Fees



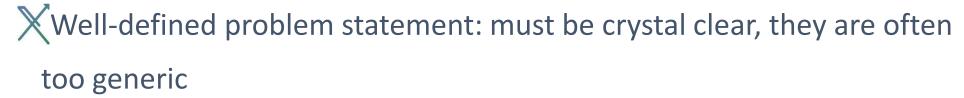
- X No obligation to be an AENEAS member to be in a Xecs projects
- X Project fees
 - To allow office to run the programme (brokerage organisation, project selection and monitoring, information...)
 - Only if project is funded
 - To be paid to AENEAS (managing Xecs programme)
 - Amount = Percentage of public grant (in past two years, 1.7% rate defined yearly by AENEAS General Assembly)
 - Independent of whether you are AENEAS member or not

- X At FPP phase, choice between
 - AENEAS membership, or
 - Signature of "Declaration of Acceptance"
- X "Declaration of Acceptance"
 - Commitment to abide to AENEAS Articles of Association and to Internal Regulations (fees payment, and to
- X AENEAS membership
 - No fixed membership fee
 - Same amount of project-related fee as for non-members
 - Voting rights in General Assembly
 - Benefits as explained earlier (visibility, networking, information...)



Key ingredients for a successful proposal







X Extending/defining the state of the art: how is your solution different from existing ones, show the uniqueness of your innovation



X Value chain ecosystem: explain clearly how the partners complement each other along the ECS value chain

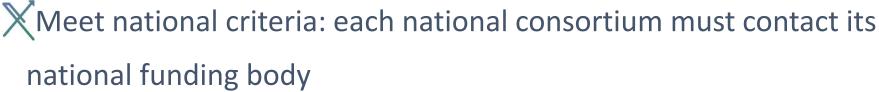


Commercial & other Impact: how and who will commercialise the solution(s), create new opportunities

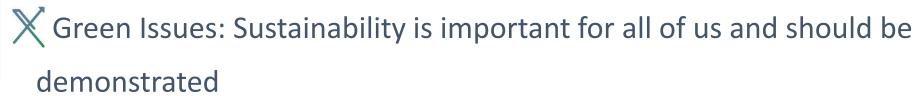


Key ingredients for a successful proposal











X Ambition: Your proposal should be unique & ambitious but realistic despite risk









General information

- XProject submission is all via the Xecs PROJECT ZONE
 - https://projects.aeneas-office.org/community
- XTwo complementary channels for providing information
 - Directly in the Xecs PROJECT ZONE
 - Complemented by uploading two files
 - Word document « Project Outline Annex »
 - Excel cost file
 - Templates are available on the Xecs Project Zone
- The SOONER you start, the better!
- The SOONER you contact your National Funding bodies, the better!







XTechnical Experts will focus on the impact, quality and viability of the project as a whole

- Extending the State-of-the-Art
- Clear goals and objectives
- Complementary and appropriate consortium
- Stretch, but viable, targets reached through a well organised project
- Relevant to the Xecs programme focus areas (ECS SRIA)

XNational reviews will focus on national participants

- Eligibility criteria
- Must be addressed by the partners in each country











General Remarks

- Read the guidance text, and, if you don't understand it, ask the office team
- XKey point: respect the page limits! Going beyond them will be interpreted by the experts as substituting quality by quantity
- XDon't forget a picture is worth a thousand words
- XCheck for correctness of language. Poor English and incorrect spelling make it hard for the evaluators





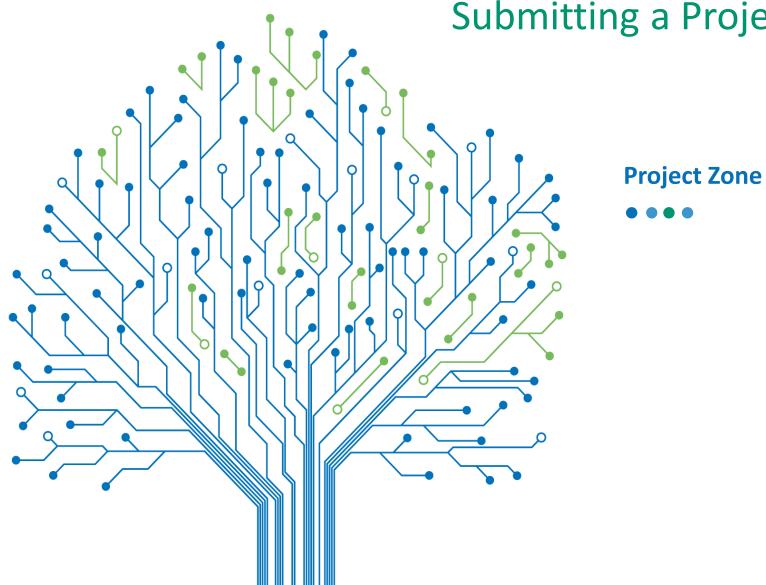


Table of Contents

- X1. Project description
 - Main idea: what is your Unique Selling Point? and why are you able to deliver it?
- X2.1 Rationale of the project
- X2.2 Targeted impact
 - Market analysis
 - Consortium market access
- ×2.3 Contribution to sustainability
- X2.4 Technology
 - State-of-the-Art (SotA) analysis
 - Summary of technological innovation and novelty in relation to the SotA
 - Expected project outputs
 - Summary of Project Objectives (measurable)











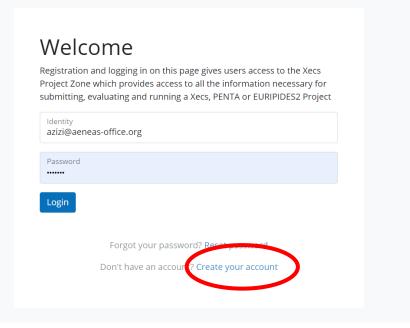


How should you start? https://projects.aeneas-office.org/

XOnce you have registered. You will receive an email to get access to my Xecs profile



Xecs, Penta and Euripides² are Eureka Clusters



HELLO SHEHERAZADE AZIZI!

Profile	Organisation	Events	Privacy settings	
PERSONAL PROFILE				
	Email Phone (direct)	Sheherazade AZIZI (2) azizi@aeneas-office.org 0033140644571		
Phone (mobile) Mail address		44 rue cambronne 75015 Paris FRANCE		
Profile visibility Visible in ACT Expertise				
Edit your profile Update your password				





Project Zone

What are the different steps of a project submission?

- XCreate project
- XEdit project basics
- XCreate/edit consortium
 - Invite partners
 - Edit partner details
 - Add partner associates
 - Edit cost & effort for funding (per country)
- XFinal project version
 - Upload annex document
 - Check merged document Submit project version
 - Re-submit version until the given deadline







How to create a consortium?

- Via the "Partners" tab you can invite a new partner organisation by giving an email address and clicking the button "Invite partner":
 - Invited partners will receive via email your invitation which they will have to accept
- XInviting a partner applies to inviting a partner organisation. An invitation should be sent to and accepted by **only 1 person per organisation**: the main technical contact for that partner organisation → Extra contact persons per organisation can be added by via the "Associates" tab (on a partner page).





Project Zone

How to finalise your project version?

Project checklist

General

⚠ The required documents of types 'PO Annex, PO Cost Detail Annex' are missing in your proposal documents section

AENEAS

- A Partner description is missing
- AENEAS is missing Role in project, Main Contribution, Strategic importance
- AENEAS is missing Market access
- A Partner has no **effort**, Indicate effort or deactivate the partner

- XIn the "Management" tab of your project page:
 - Upload the PO annex document
 - Check the merged document
 - Submit the project version
- XIt is highly recommended to already start testing to upload an Annex, checking the merged document and submitting the proposal well in advance before the deadline
- The Project checklist guides you through the missing information you need to provide before being able to submit a version.
- XOnly once all checks are successful, your Project Outline submission button will appear







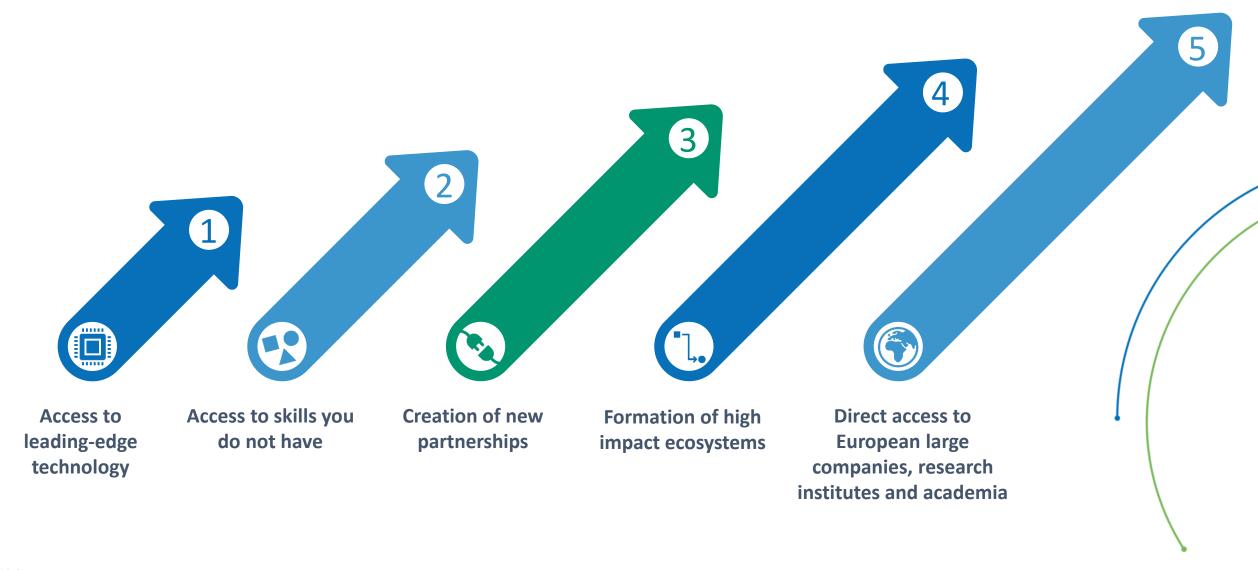
- Check that there are no blocking points in the project checklist
- Please make use of the re-submit functionality to improve your proposal towards the final version
- XThe deadline IS a deadline
- XThe Xecs office is here to help!



















Take advantage of networking opportunities

Idea Generation-Consortium Development-Project Preparation



https://ecscollaborationtool.eu/



ECS Brokerage 2022

X18th/19th January 2022

https://ecscollaborationtool.eu/ecs-brokerage-event-2022.html

The Xecs team: We are here to help!

Xecs²



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Check-out

Are you satisfied with the webinar?

What have you learned during the webinar?

What would be valuable for you to include next time we organize a similar event?



Thank you!

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